2022 IMPACT DISCOVER COLUMBIA

# FREEDOME HOME







— About

# 1876 Civil War Era Mansion. Sleeps 10.



Justin and Whitney Rule are the owners, hosts, and managers of Freedom Home. They are the founders and the operating team of Discover Columbia LLC - which purchased the historic 1876 mansion in June of 2022.

The home boasts 3,300 SF of history across 14 rooms and is located directly across from the Mount Bethel Cemetery - just a short walk through historic homes and quiet streets from the retailers, shops, eateries, museums, parks, and the library.

The Freedom Home has 5 dedicated off-street parking spots for guests who stay overnight just steps away at the CVS parking lot. Its unique historical features and grandiose decor has been featured in local and national news as a destination for history buffs, antique hunters, outdoor enthusiasts, as well as a destination for brides, east coast travelers, and visiting athletic teams.



# By The Numbers

Freedom Home has boosted local tourism, commerce, and awareness of Columbia's unique river town across the country.

## July-December 2022

- 57 Nights Booked
- 21 Total Unique Groups
  - 2 Average Night Stay Length
  - 6 Average Group Size
- \$23,328 Local Food \$\$ Spent In Columbia
- \$6,300 Local Gift/Entertainment \$\$ Spent
  - 23 Local Businesses Engaged
  - 432 Total Meals Eaten Out

## Social/Press

- 123 National News Articles
- **295** YouTube Channel Video Views
- 186 Social Follows @FreedomHomePA
- 52,000+ Celebrity YouTube Views (Sample)
  - **3** Local News Articles & Spotlights
  - **10** 5-Star Google Reviews
  - 18 5-Star AirBnB Reviews / SuperHost







## Local and Tourism News



# — National and International Press

| RFD-TV<br>Nashville (NE)  | RFD TV              | KMLK<br>(AR)              | KMLK                         |
|---------------------------|---------------------|---------------------------|------------------------------|
| <b>СОЖВОУ</b>             | COWEOD              | CENTRALNCN                | NEWS CHANNEL                 |
| (ТХ)                      |                     | (NE)                      | NEBRASKA                     |
| SNN                       | ACCOLUMNES NETWORK  | NORTHEASTNCN              | NEWS CHANNEL                 |
| (NE)                      |                     | (NE)                      | NORTHEAST NEBRASKA           |
| THE PODCAST PARK<br>(GA)  | THE PODCAST PARK 🚔  | WCNN<br>(GA)              | 680<br>93.7FM<br>7/10 500    |
| WPCX<br>(FL)              | <b>FOX28</b>        | WSHV<br>(VA)              | 967 WSHV                     |
| PLATTEVALLEYNCN           | NEWS CHANNEL        | RiverCountry              | NEWS CHANNEL                 |
| (NE)                      | DEATTE VALLEY       | (NE)                      | REVER COUNTRY                |
| SOUTHEASTNCN              | NEWS CHANNEL        | FOX 40 WICZ-TV            | FOX 40                       |
| (NE)                      | SOUTHEAST NEERASKA  | Binghamton (NY)           | WICZ-TV BINGHAMTON           |
| WWZW                      |                     | WHLF                      | 95.3                         |
| (VA)                      |                     | (VA)                      | WILL-FM                      |
| WKSK                      | Rewind              | WLUS                      | 983                          |
| (VA)                      | <sup>(1)</sup> 1019 | (VA)                      |                              |
| WMPW                      |                     | WTNZ                      | FOX 43                       |
| (NC)                      |                     | (TN)                      | WTNZ - KNOXVIIIO, TN         |
| WWDN                      | 1045 The Dan.com    | PANHANDLENCN              | NEWS CHANNEL                 |
| (NC)                      |                     | (NE)                      | DANHANDLE                    |
| WFOM<br>(GA)              |                     | PR Wire India             | PR Wire India                |
| The Madras Tribune        | The Madras Tribune  | International News Ledger | International<br>News Ledger |
| World Report Monitor      |                     | Global Reporter Journal   |                              |
| World Online News Reports | WORLD ONLINE        | One World Daily Brief     | <b>One</b> World             |

## — YouTube Awareness and Promo



## Local Business Promo

# Freedom Home Guests Receive:



### Place To Visit Guide

A digital magazine and Discover Columbia Guide to local hotspots, events, insider contact info, and tips to enjoy the local scene.

### Free Gift Cards & DC Gear

Depending on the guests interests and plans, Freedom Home guests receive a personal note with stickers, t-shirts, maps, brochures, and gift cards from local businesses to help them engage the local places of commerce and make a more memorable experience.





# +\$229 per guest

In 2022 with just 6 months of business between July and December, the total guests who stayed were 129 with a total spend at local shops, eateries, and experiences being approximately \$29,628 - which is an average additional revenue of +\$229 per guest to our local downtown economy. By connecting guests with local events, business owners, historical places, and exciting experiences, Columbia becomes known for its unique charm - and more people will add a stop to our rivertown on their travels.

The result will be economic growth.



#### Lucia Gagnon

5 reviews · 6 photos

#### ★★★★★ 2 months ago

This summer my tennis team stayed at the Freedom House for our tournament weekend. From the start of reservation process and throughout the stay Justin was attentive and made the process a breeze. Check in was easy and Justin had tips for ... More



#### Like

Response from the owner 2 months ago

So glad you enjoyed the tour, the town, and that your whole group loved the home. Excited to host again and can't wait to share more of Columbia with the world 🎉



#### ÷

2 reviews · 4 photos

#### ★★★★★ 2 months ago

I had a wonderful bachelorette weekend at the Freedom Home in Columbia. My friends and I were so comfortable and the home is well stocked with everything we could need! Everyone slept very well in the quiet, cozy house. The hosts were very hospitable and helpful. Thank you for a wonderful stay! ... More



Like

Response from the owner 2 months ago Mary Kate so glad you came to visit #ColumbiaPA and staved with us!

#### ★ 5.0 · 18 reviews

| <br>5.0 |
|---------|
| <br>5.0 |
|         |

#### Karen December 2022

Q Search reviews

Spectacular! Everything about this host and home is beyond pheno at the home when we arrived to warmly welcome us to his home. He gave us an amazing tour of this historical property and shared so much fascinating information

We rented this home as a home base for my daughter's wedding at Lauxmont Farms, just across the bridge in Wrightsville. It was THE PERFECT place for the bridal party to get ready, for incredible photography and a tearful emotional first look in the intimate and cozy back yard.

Cant say enough great things about Justin and this house. We will definitely be back in the future to simply enjoy the home and all that Columbia has to offer visitors to the



We had an amazing stay at the Freedom Home and would recommend it to anyo looking for that over-the-top experience. Lots of history, beautiful architecture and craftsmanship, every room is a "wow". Good food nearby, shops, an antique mall, you name it, Columbia can probably provide it. Wish we could have stayed longer!

Response from Justin

Keith and Becky - so glad you could get away... and so glad you LOVED it! We loved having you and are so excited to share our historic home and town... come back anytime! You were great guests

5 Stars Superhost Status AirBnB

# Guests constantly describe their visit as a memorable experience" and are amazed at our history.

All guests are left with a professionally designed brochure and ways to connect to revisit and rebook their stay.

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## **FREEDOM HOME**

Visit FreedomHomePA.com to book a stay - or DiscoverColumbia.com to learn more about our town. 717-371-7041 freedomhomepa@gmail.com FreedomHomePA.com